



The Plan for Financial Sustainability

Great care and much time has been taken to create an **Impact Center** operating budget to ensure that the not-for-profit center can be self-sufficient and provide quality services to the community for years to come. The operational efficiencies created through shared space and staff allow the **Impact Center** to be profitable from year one. The forecasted operating budget was created using actual numbers from the community and rates in line with current local providers.

Operating Profit & Loss Projection (3 Years and Capacity)

	2023-2024	2024-2025	2025-2026	Capacity
Program Revenue	\$1,373,748	\$1,659,441	\$1,910,884	\$2,096,961
Public Support	\$402,350	\$404,000	\$404,000	\$331,550
Total Revenue	<u>\$1,776,098</u>	<u>\$2,063,441</u>	<u>\$2,314,884</u>	<u>\$2,428,511</u>
Operating Expenses				
Salary Expenses	\$1,127,396	\$1,294,335	\$1,487,905	\$1,554,985
Payroll Expenses	\$191,657	\$219,535	\$252,442	\$263,845
Operations	\$227,182	\$260,837	\$279,145	\$297,405
Facilities/Equipment	\$91,550	\$91,600	\$91,600	\$91,650
Insurance	\$67,185	\$67,770	\$68,055	\$68,340
Debt/Financing	\$63,000	\$63,000	\$55,000	-
Total Expenses	<u>\$1,767,970</u>	<u>\$1,997,077</u>	<u>\$2,234,147</u>	<u>\$2,276,225</u>
Net Operating Income	\$8,128	\$66,364	\$80,737	\$52,286



Usage Estimates

	Current Use	Year 1	Year 2	Year 3	Full Capacity
Infant	16	16	24	24	32
Toddler 1	20	20	30	30	30
Toddler 2	18	18	24	24	36
3-4 PS	24	30	30	45	45
3-4 PS (PT)	22	20	20	16	15
4-5 PS	31	36	36	51	51
4-5 PS (PT)	28	24	24	17	17
School Age	45	45	60	60	60
TOTAL	204	209	248	267	286